

Advancing global healthcare through excellence in research, manufacturing and marketing





### Inspiring Human Belief in a Healthier World

Championing accessibility and affordability of life-saving medicines







**Dr. Bandi Parthasaradhi Reddy** Chairman, Hetero Group of Companies

From Hyderabad to the world, with a steadfast mission: making life-saving medicines accessible beyond boundaries.

Advancing our vision of extending the reach of vital medicines with

1000+ global partners

Building a world connected through care impacting over a

### billion lives

beyond geographies



**Dr. Vamsi Krishna Bandi**Managing Director
Hetero Group of Companies

A 30+ year legacy of delivering life-saving medicines to everyone everywhere





### #HeteroImpact

Advancing global healthcare through excellence in research, manufacturing and marketing

50+

strategically located

marketing offices

36+

API, FDF & Biosimilars

manufacturing facilities

30,000+

vibrant **global workforce** united
by a purpose

450+ APIs

550+ FDFs

life-saving treatments

for every health concern

6 world-class

**R&D** centers

2,000+ scientists







### A World CONNECTED through CARE

145+ countries with established commercial presence

**Manufacturing Strengths** 

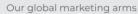
15

**API** facilities

23

**FDF** facilities

**R&D** centers

















### Strategic Channels

API | FDF | Biosimilars | CDMO

**Global Access** 







## Leadership in API Excellence

450+

**APIs** 

15 Dedicated

**API production facilities** 

- Leading producer of bulk drugs for regulated and semi-regulated markets
- Strategic partnerships with global pharma leaders
- Streamlined development through strong backward integration
- Proven enabler of first-to-market generics







## Unlocking Access to Essential **Generics**

23

Advanced facilities producing globally approved generics

35+

**Oncology Products** 

Developed in **3** specialized facilities for accessible cancer care.

Pioneering Affordable Treatments
HIV/AIDS, Hepatitis C, Bird Flu, Swine Flu, COVID-19, and more







### Affordable **Biosimilars** for Global Health

#### **Unmatched R&D and Manufacturing**

Advanced facilities and expert teams delivering top-quality, safe, and scalable cGMP-compliant production

### **Regulatory and Clinical Mastery**

Unmatched global regulatory record and expert team ensuring toptier compliance through every stage of clinical evaluation

#### **Global Reach, Real Impact**

Launched **9 biosimilars**, committed to improving patient outcomes, reducing healthcare costs, and expanding global access to life-saving medicines.

#### **Leadership in Patient Care**

Expanding treatment options and lowering treatment costs with biosimilars like Trastuzumab and Darbepoetin alfa







# Custom Manufacturing Expertise, Perfectly Delivered

#### **Accelerate Your Market Entry**

The CDMO division accelerates your go-to-market journey with customized manufacturing services for APIs, Finished Dosages, Cytotoxic APIs, Injectables, and Biosimilars.

### **Partnering for Success**

A partnership ensuring scale, quality, speed, and reliable delivery.

### **Comprehensive Services**

Delivering end-to-end contract R&D – from clinical supply and commercial scale-up to seamless technology transfer

### **Customer-Centric Project Management Framework**

Project management framework ensuring seamless execution – on-time delivery and end-to-end support accelerating access to life-saving medicines.







## Advancing frontiers of Global Access

Since 1997, Hetero has been at the forefront of affordable ARV production, with 30+ combinations treating nearly 40% of the world's HIV/AIDS patients.

### ARV Therapies

- Introduced first-line and second-line antiretroviral regimens, and protease inhibitors for treating and preventing HIV infection
- Geared up to introduce long-acting antiretroviral products with the potential to transform HIV prevention and treatment approaches
- Expanding Access to Hepatitis Treatments
   Among the first to introduce life-saving hepatitis drugs through strategic global licensing agreements.
- Global Reach and Impact
  Our products are trusted in 120+ countries, backed by 2,000+ product registrations and a strong portfolio of 30+ ARV drugs.







## Uncovering life-changing therapeutics with R&D

6 World-class R&D centres dedicated for development of APIs, FDFs and Biosimilars

lead molecule each in Oncology and HIV in phase I/II clinical development

Accelerating therapeutics in **neurology**, **diabetes**, **cardiovascular diseases**, **hepatitis**, **ophthalmology**, **haematology**, and **auto-immune disorders** through rigorous clinical trials by utilizing collaborative external partnerships (Outside-In) and harnessing in-house expertise (Inside-Out) to expedite development.







## Our **Global Marketing** Arms

Manufacturing excellence

Regional expertise

**LASTING IMPACT** on global health















## Standing Strong for what Matters

People | ESG | CSR







### Our People, Our Strength



**Hetero Global Family** is the driving force behind our success – united by passion, purpose, and performance

#### What We Offer

- Competitive benefits & rewards
- Career growth & development
- Supportive & inclusive work culture
- Innovation & collaboration

#### **Our Focus**

- Employee well-being & satisfaction
- Training & professional growth
- Innovation & excellence
- Diversity, equity & inclusion
- Work-life balance





## Charting the Course to a **Sustainable Future**

### Our actions and focus towards sustainability

**ESG & Global Commitment:** Recognized for sustainability leadership and strong EcoVadis ratings.

Water Stewardship: Implementing conservation and recycling

strategies for long-term resource security.

**Diversity & Inclusion:** Aiming for 3,000+ women in the workforce by 2026 for greater gender balance.

Occupational Safety: Striving for zero-fatality and implementing

ISO 31000 risk management by 2028.

**Environmental Stewardship:** Advancing renewable energy, water

conservation and waste reduction.

**Sustainable Procurement:** Ensuring ethical sourcing and responsible

supply chain practices.

Our Promise: Moving towards Net Zero Carbon

emissions, to create sustainable impact.

#HealthForAll - A Commitment to Sustainability



www.hetero.com



### Billion each Zillion miles

## **Committed**to Our Communities

#### **Healthcare Access:**

Mobile medical vans, vision care, nutrition support and medical equipment donations

#### **Education & Youth:**

School infrastructure, learning resources, technological support and teacher - student engagement

#### **Community Health:**

Safe drinking water, sanitation facility in schools and hygiene awareness

### **Sustainable Growth:**

Roads, streetlights & CCTV Installations and mobility aids for differently-abled individuals

### **Our Aspirations:**

- Future-ready healthcare systems
- Empower the next generation with education & resources
- Sustainable practices to protect the planet

#HealthForAll A Promise to Every Community



### Purpose meets compassion

Inspired by **Dr. Bandi Parthasaradhi Reddy's** (Chairman - Hetero Group of companies) philanthropic vision, Sindhu Hospitals extends Hetero's 30+ year legacy of innovative and compassionate healthcare. With main focus on oncology and supported by world-renowned specialists, the hospital combines cutting-edge technology with personalized care, redefining the treatment of critical illnesses and elevating healthcare standards.

As part of Hetero's Corporate Social Responsibility (CSR) commitment, Sindhu Hospitals, a not-for-profit yet premium healthcare facility, is dedicated to providing world-class healthcare to underserved communities, ensuring that both life-saving medicines and health are accessible to all, regardless of socioeconomic status.



1500

Beds

2700+

Nurses

720+

**Doctors** 

4800+

Paramedics & Others

### **Free / Subsidized Treatment**

for underserved patients

\*Estimated strength when hospital facility is fully operational.

